



Are you an experienced Telesales Executive who would like the opportunity to reach their full potential?

If you love sales and the money that brings but hate working evenings and weekends, and you want to work for a company rated excellent on Trustpilot, then we have the role for you!

Yourmobile is looking for enthusiastic experienced Telesales Executives to join our growing team. We are keen to develop talent and reward you for your hard work.

You can benefit from our full training programme that supports your growth within the business

Position: Telesales Executive

We are looking for driven and determined individuals with a proven track record in distance selling and are keen to succeed. If you are charismatic, have good ears for listening, and enjoy a challenge, then this is the role for you. This position provides an exciting work environment, with an uncapped commission structure, individual ongoing training, and a real opportunity for career progression.

You have the potential to boost your earnings above £32,000 with the right performance, attitude, and skill set.

Do you have

Excellent communication and listening skills

A positive attitude

Ability to build rapport

Driven by targets and results

Well organised

At least 1 years' experience in telesales/telecommunication either B2B or Consumer

Roles & Responsibilities:

Contacting prospective customers from our database.

Having the confidence to ask the right questions.

Calling small to medium businesses to qualify them on their telecoms requirements.

Building relationships with potential customers.

Handling objections.

Listening hard and thinking carefully about what's best for the customer.

Working towards daily, weekly, and monthly targets.

Benefits:

Basic from £18K - £21k per year plus uncapped commission, OTE £24-32K

Future career progression opportunities

A fun working environment

21 rising to 25 day's holiday (plus bank holidays)

1 to 1 mentoring

Continuous training

More incentives

Pension

Free parking

Individual Incentives

Fun team environment

About Us

Yourmobile.com is one of the fastest-growing businesses in Shropshire. We are an independent B2B provider of mobile, fixed lines, and broadband. Service to customers is of course key. Our office provides a fun working environment for motivated and focused individuals. We are a UK based company with a team of industry experts and have created new roles as we plan to grow our team further.

Yourmobile.com offers extensive training and continuous development and there will be opportunities for the right candidates to progress into Account Management.

To apply please send your CV to belinda.hodgetts@yourmobile.com

