



### **Trainee Telesales Executive**

*Are you money hungry and looking to pursue a career in sales?*

#### **No experience required!**

**Position:** Trainee Telesales Executive

**Location:** Telford, Shropshire

**Company:** yourmobile.com

**Job Type:** Permanent, Full-time Monday-Friday, (*no evenings/weekends!*)

### **Trainee Telesales Executive**

We are looking for driven and determined individuals to join our growing team based in Telford. If you are charismatic, have good ears for listening, and enjoy a challenge, then this is the role for you. This position provides an exciting work environment, amongst an uncapped commission structure, individual training, and a real opportunity for career progression.

#### **Do you obtain:**

- Excellent communication and listening skills
- A positive attitude
- Ability to build rapport
- Driven by targets and results
- Organisational skills
- Hunger for money

Then this trainee role can help you reach your full potential in the sales industry.

#### **Roles & Responsibilities**

- Contacting data from our prospect database
- Having the confidence to ask the right questions before setting appointments for the sales team
- Calling small to medium businesses to qualify them on their telecoms requirements
- Building relationships with potential customers
- Handling objections
- Listening hard and thinking carefully about what's best for the customer
- Working towards daily, weekly and monthly targets

## **Benefits**

- £14-16k starting salary plus a generous uncapped commission structure
- Future career progression opportunities
- A fun working environment
- 21-25 day's holiday (plus bank holidays)
- 1 to 1 mentoring
- Continuous training
- More incentives
- Free parking
- Team nights out!
- A comfy chair
- Crisps and sweets (on a good day!)

## **About Us**

Yourmobile.com is one of the fastest growing businesses in Shropshire. We are an independent B2B provider of mobile, fixed lines and broadband. Service to customers is of course key. Our office provides a fun working environment for motivated and focused individuals. We are a UK based company with a team of industry experts and have created new roles as we plan to grow our team further.

Yourmobile.com offers extensive training and continuous development and there will be opportunities for the right candidates to progress into Telesales and Account Management.

**Call us today on 0345 222 6000 to apply.**